

## VITA

### Gary Michael Fournier

Title/Position: Professor of Economics  
Office: Department of Economics  
Florida State University  
Tallahassee, Florida  
USA 32306-2180

Office Phone: (850) 644-7080  
Fax: (850) 644-4535  
Email: [gfournier@fsu.edu](mailto:gfournier@fsu.edu)  
Homepage: [myweb.fsu.edu/gfournier](http://myweb.fsu.edu/gfournier)

#### Education

University of Florida	B.A. in Economics	1973
University of Virginia	Ph.D. in Economics	1981

#### Experience

1994-current	Professor of Economics, Florida State University. Graduate Faculty with tenure and Doctoral Directive status (since 1986).
1999-present	Research Associate (1999-2001, 2003- present), and Research Affiliate (2001-2003) Pepper Institute on Aging and Public Policy, Florida State University
2006	Visiting Professor, Medical University of South Carolina
various	Visiting Professor, U. of Bergen, Norway. (Su '96; F '98, Su '03, Su '06, F '13)
1980 - 1994	Assistant and Associate Professor of Economics, Florida State University.
1983	Participant in Legal Institute for Economists, sponsored by the Law and Economics Center of Emory University. (Summer)
1978-1980	Network Inquiry Special Staff, Federal Communications Commission, Washington, D.C.
1977	Industry Economist, Directorate of Economic and Policy Research, Securities and Exchange Commission, (Summer)

**Publications, Refereed Journal Articles**

- Fournier, Gary M.* "Can empirical demand models assist in CON comparative reviews? A case study in Florida." Southern Economic Journal, 82(1): 68-90 (July 2014).
- Farasat Bokhari and *Gary M. Fournier*, "Entry in the ADHD drugs market: Welfare impact of generics and me-toos." Journal of Industrial Economics Volume 61(2):339-392 (June 2013). Available at <http://onlinelibrary.wiley.com/doi/10.1111/joie.2013.61.issue-2/issuetoc>.
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "Geographical Variations in a Model of Physician Treatment Choice with Social Interactions," Journal of Economic Behavior & Organization, 73(3): 418–43. (2010)
- Daraban, Bogdan and *Gary M. Fournier*. "Incumbent Responses to Low Cost Airline Entry: A SAR panel data analysis," Research in Transportation Economics, 24(1): 15–24 (2008).
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "The Diffusion of a Medical Innovation: Is Success in the Stars? New Evidence" Southern Economic Journal 75(4): 1274-1278 (April 2009).
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "The Diffusion of a Medical Innovation: Is Success in the Stars?" Southern Economic Journal 73(3): 588-603 (January 2007).
- Mary Burke, *Gary M Fournier*, and Kislaya Prasad, "The Emergence of Local Norms in Networks." Complexity, 11(5): 65-83 (May/June 2006).
- Fournier, Gary M.* and Cheryl Henderson, "Incentives and Physician Specialty Choice: A Case Study of Florida's Program in Medical Sciences (PIMS)." Inquiry: The Journal of Health Care Organization, Provision, and Financing 42(2): 160-170 (Summer 2005).
- Fournier, Gary M.* and Melayne Morgan McInnes, "The Effects of Managed Care on Medical Referrals and the Quality of Specialty Care," Journal of Industrial Economics, Volume L (4): 457-474 (December 2002).
- Fournier, Gary M.* and Melayne Morgan McInnes, "The Case for Experience Rating in Medical Malpractice Insurance: An Empirical Evaluation," Journal of Risk and Insurance 68(2): 255-276 (June 2001).

**Publications, Refereed Journal Articles (continued)**

*Fournier, Gary M.* and Tim R. Sass, "Take My Course, Please: The Effect of Principles Instruction on Student Curriculum Choice," Journal of Economics Education 31(4): 323-339 (Fall 2000).

Nichols, Mark W. and *Gary M. Fournier*, "Recovering from a Bad Reputation, Changing Beliefs about the Quality of U.S. Autos" International Journal of Industrial Organization 17(3): 299-318 (April 1999).

*Fournier, Gary M.* and Melayne Morgan McInnes, "Medical Board Regulation of Physician Licensure: Is Excessive Malpractice Sanctioned?" Journal of Regulatory Economics 12(2): 113-126 (1997).

*Fournier, Gary M.* and Jean M. Mitchell, "New Evidence on the Performance Advantages of Multihospital Systems." Review of Industrial Organization, 12(5-6): 703-718 (December 1997).

*Fournier, Gary M.* and Ellen S. Campbell, "Indigent Care as 'Quid Pro Quo' in Hospital Regulation." Review of Economics and Statistics, 79(4): 669-673 November 1997.

*Fournier, Gary M.* and Thomas W. Zuehlke, "The Timing of Out-of-Court Settlements" The RAND Journal of Economics 27(2): 310-321 (Summer 1996).

*Fournier, Gary M.* and Ellen S. Campbell, "Shifts in Broadcast Policy and the Value of TV Licenses." Information Economics and Policy 5(1): 87-104 (1993).

Campbell, Ellen S. and *Gary M. Fournier*, "Implications of Certificate-of-Need Deregulation for Indigent Hospital Care." Journal of Health Politics Policy and Law 18(4): 905-925 (Winter 1993).

*Fournier, Gary M.* and Jean Mitchell, "Hospital Costs and Competition for Services: A Multiproduct Analysis." Review of Economics and Statistics 74(4): 627-634 (November 1992).

Rasmussen, David W., *Gary M. Fournier* and Douglas A. Charity, "The Impact of Cost of Living Differentials on Elderly Migration to Florida." Review of Regional Studies 19(2): 48-54 (Spring 1989).

*Fournier, Gary M.* and Thomas W. Zuehlke, "Litigation and Settlement: An Empirical Approach." Review of Economics and Statistics 71(2): 189-195 (May 1989).

**Publications, Refereed Journal Articles (continued)**

Rasmussen, David W. and *Gary M. Fournier*, "Growth Management and Cost-of-Living in Florida: The Impact on Elderly Migration." Florida Policy Review 4(2): 23-30 (Winter 1989).

*Fournier Gary M.*, David W. Rasmussen and William J. Serow, "Elderly Migration: For Sun and Money." Population Research and Policy Review 71(2): 189-199 (1988).

*Fournier Gary M.*, David W. Rasmussen and William J. Serow, "Elderly Migration as a Response to Economic Incentives." Social Science Quarterly 69(2): 245-260 (June 1988).

Serow, William J., Douglas A. Charity, *Gary M. Fournier* and David W. Rasmussen, "Cost of Living Differentials and Elderly Interstate Migration." Research on Aging 8(2): 317-327 (June 1986).

*Fournier Gary M.* and David W. Rasmussen, "Real Economic Development in the South: The Implications of Regional Cost of Living Differences." Review of Regional Studies 16(1): 6-13 (Winter 1986).

*Fournier Gary M.* and David W. Rasmussen, "Targeted Capital Subsidies and Economic Welfare." The CATO Journal 6(1): 295-312 (Spring/Summer 1986).

*Fournier Gary M.* and David W. Rasmussen, "Public Interest Versus Private Incentives Under Targeted Business Capital Subsidies." Florida Policy Review 2(1): 51-59 (Summer 1986).

*Fournier Gary M.* and David W. Rasmussen, "Salaries in Public Education: The Impact of Geographic Cost of Living Differentials." Public Finance Quarterly 14(2): 179-198 (April 1986).

*Fournier, Gary M.*, "The Determinants of Economic Rents in Television Broadcasting." Antitrust Bulletin 31(4): 1045-1066 (Winter 1986).

*Fournier, Gary M.*, "Nonprice Competition and the Dissipation of Rents from Television Regulation." Southern Economic Journal 51(3): 754-765 (January 1985).

**Publications, Refereed Journal Articles (continued)**

Woodbury, John R., Stanley M. Besen and *Gary M. Fournier*, "The Determinants of Network Television Program Prices: Implicit Contracts, Regulation and Bargaining Power." Bell Journal of Economics 14(2): 351-365 (Autumn 1983).

*Fournier, Gary M.* and Donald L. Martin, "Does Government-Restricted Entry Produce Market Power?: New Evidence from the Market for Television Advertising." Bell Journal of Economics 14(1): 44-56 (Spring 1983).

**Publications, Book Chapters**

*Fournier, Gary M.*, Monica Hartmann and Thomas Zuehlke, "New Carrier Entry and Airport Substitution by Travelers: Why do we have to drive to fly?" July 2007. in Darin Lee, ed. *Advances in Airline Economics*, Vol. 2, Elsevier Ltd. Refereed.

*Fournier, Gary M.* and Ellen F. R. Fournier, "The Health Industry", Chapter 13 in Scoggins, J. and Ann C. Pierce, eds, *The Economy of Florida*, Bureau of Economic and Business Research, University of Florida, 1995. Non-refereed.

**Publications, Book Reviews, invited**

*Fournier, Gary M.*, "Multilevel Determinants of Elderly Migration: Methodological Reservations", Social Science Quarterly 74: 417-419 (June 1993).

*Fournier, Gary M.*, Book Review of Gary Burtless (ed.), *Work, Health, and Income Among the Elderly*, in Southern Economic Journal 54(4): 1055-1057 (April 1988).

**Publications, Reports to Private, Federal and State Agencies**

Mary Burke, *Gary M. Fournier*, and Kislaya Prasad, "Physician Social Networks and Geographical Variation in Medical Care," Working Paper No. 33, The Center on Social and Economic Dynamics, Brookings Institution. October, 2003.

*Fournier, Gary M.* and Barbara Morgan, Litigation in the Florida Workers' Compensation System, Final Report for the Florida Division of Workers' Compensation. March 1996.

**Publications, Reports to Private, Federal and State Agencies (continued)**

*Fournier, Gary M.* and Barbara Morgan, Factors Affecting the Litigation of Workers' Compensation in Florida, Final Report for the Florida Division of Workers' Compensation. February 1995.

Rasmussen, David W. and *Gary M. Fournier*, The Effect of County Cost of Living Variations on Elderly Migration to Florida. Report of a STAR Grant to the Florida Institute of Government, June 1988, 109 pages.

*Fournier, Gary M.*, "Program Rivalry in Television Broadcasting." NAB Research and Planning Information for Management, August 1985, 1-6.

Federal Communications Commission Network Inquiry Special Staff, New Television Networks: Entry, Jurisdiction, Ownership, and Regulation, Final Report of the FCC Network Inquiry, Federal Communications Commission, Washington, D.C., October 1980, 523 pages. Contributed as coauthor.

*Fournier, Gary M.*, The Determinants of Television Station Profitability, Preliminary Report of the FCC Network Inquiry, Federal Communications Commission, Washington, D.C., June 1980, 130 pages.

Woodbury, John R., Stanley M. Besen and *Gary M. Fournier*, "Two Studies of Television Program Prices." in An Analysis of Television Program Production, Acquisition and Distribution, Preliminary Report of the FCC Network Inquiry, Federal Communications Commission, Washington, D.C., June 1980, 360-390.

**Unpublished Working Papers**

Michael Clark and *Gary M. Fournier*. "Incorporating machine learning to forecast route adjustments in airline mergers." Work in progress.

Michael Clark and *Gary M. Fournier*, "Impact of changes in airline route network configurations on passenger service quality and welfare following mergers." Draft, November, 2014.

Nitin Dua and *Gary M. Fournier*, "Physician and Patient Migration to Ambulatory Surgery Centers as a Response to Poor Safety at Hospitals" October 2013.

Nitin Dua and *Gary M. Fournier*, "Hospital Safety, Endogenous Entry and Competition by Ambulatory Surgery Centers." " December, 2010.

*Fournier, Gary M.* and Thomas Zuehlke, "Multimarket contact and the antitrust settlement in Airline Tariff Publishing (1994)." revised February 2010.

### **Memberships in Professional Associations**

American Economic Association, Southern Economic Association, Industrial Organization Society, International Health Economics Association, American Society of Health Economists.

### **Recent Conference Participation**

Southeastern Health Economics Study Group (SHESG) 12th annual conference held at Gus Turnbull Center FSU, Tallahassee, FL October 24-25, 2014. (Regional). Organizer and host for the conference.

International Health Economics Association Conference 2015, Milan. Member of the Scientific Review Committee. (International.)

SEA Annual Conference, Atlanta, GA. Paper presented by coauthor. November, 2014.

SEA Annual Conference, Tampa, FL. November 2013.

Organized, chaired and served as discussant for the Industrial Organization Society.

American Society of Health Economics 2014, 5<sup>th</sup> Biennial Conference, USC. Member of the Scientific Review Committee. (National.)

Southeastern Health Economics Study Group 11th Annual Conference, Johns Hopkins University, Baltimore, MD October 25-26, 2013. (Regional.) Discussant.

Bergen Center for Competition Law and Economics (BECCLE) Conference on Vertical Restraints, Bergen, Norway October, 2013. Discussant.

SEA Annual Conference, New Orleans, LA. November 2012. (Regional.) Paper presenter.

Symposium, "Where is Equilibrium in the Health Insurance Market and How Do We Get There?" FSU Center for Insurance Research. February 17, 2012. discussant. (Local.)

International Health Economics Association, 8th World Congress, Toronto, Canada. July 2011. (International).

Allied Social Sciences Association conference, Denver, Co. January 2011. (National.)

Southeastern Health Economics Study Group conference, University of Georgia, Athens, Georgia Sept. 2010, discussant. (Regional.)

SEA Annual Conference, Atlanta, Ga. November 2010. (Regional.)

International Industrial Organization Conference, Vancouver May 14-16, 2010. Session Chair, presented one paper and served as discussant. (International).

### **Recent Seminar Presentations and Public Speaking Events:**

“Physician and Patient Migration to Ambulatory Surgery Centers as a Response to Poor Safety at Hospitals.” University of Bergen, Department of Economics Seminar October, 2013.

Panel Discussion, “Current State of the US Economy.” Students for Economic Enrichment. College of Social Sciences and Public Policy, FSU, October 18, 2012.

Seminar, “Research in Economics on Controlling Healthcare Costs,” California State University-Pomona, May 2011.

Public Health Training Webinar. “Economic Evaluation of Chronic Disease Prevention for Public Health officials,” April 27, 2011. Florida Department of Health.

Forum on Healthcare Reform, “The Role of Competition in Healthcare Reform,” College of Social Sciences and Public Policy, FSU, October 20, 2009.

University of North Carolina-Charlotte Seminar presentation. April, 2008.

### **Awards and Fellowships**

- 1973 Graduated with College Honors from the University of Florida
- 1974 Dupont Fellowship, University of Virginia
- 1975 Earhart Fellowship, University of Virginia
- 1976 Thomas Jefferson Foundation Fellowship, University of Virginia
- 1982 Research Associate, Policy Sciences Program, College of Social Sciences, FSU.
- 1983 Legal Institute for Economists, sponsored by the Law and Economics Center of Emory University.
- 1990 University and College Awards for Excellence in Undergraduate Advising.
- 1996- 2013 Visiting Professor, University of Bergen ('96,'98,'03,'06,'08,'13)
- 2003- present Research Associate, Pepper Institute for Aging and Public Policy, Florida State University.
- 2006-2008 Courtesy Professor of Law, FSU School of Law

### **Editorial Services**

*Referee for:*

International Journal of Law and Economics, Social Science Quarterly, Public Finance Quarterly, Economic Inquiry, Review of Economics and Statistics, Journal of Industrial Economics, Public Choice, MacMillan Publishers, Times Mirror Mosby, Dryden Press (HBJ), Addison Wesley, Harper Collins, Oxford University Press, John Wiley and Sons, Journal of Productivity Analysis, Industrial and Labor Relations Review, Prentice Hall, EM: Electronic Markets, Dryden Press, The Gerontologist, Journal of Economics Education, Journal of Risk and Insurance, W.W. Norton & Co, Worth Publishers, Journal of Legal Studies, MacMillan Publishers, Health Economics, Journal of Health Politics Policy and Law, The Israel National Institute for Health Policy Research, Review of Industrial Organization, Social Science and Medicine, Journal of Human Resources, Mercatus Center, Industrial and Labor Relations Review, Southern Economic Journal

### **Services on Committees at FSU**

Graduate Policy Committee—Subcommittee to review Political Science Department, Fall 2014.

University (Presidential and Legacy) Fellowship Selection Committee, 1996- present  
Subcommittee on Fine Arts, 1999- present

University Student Academic Relations Committee, 2005-2013

Bryan Hall Mentorship courses, Spring 2010 and Spring 2012.

FSU Faculty Senate, At-large for COSS, 2000-2002, Alternate 1995-96.

College of Social Sciences Policy and Academic Affairs Committee 1991- 1993,  
1998-2006, 2008-present; chair (2001-2002)

College of Social Sciences Promotion and Tenure Committee (2003-2005)

University GPC Subcommittee for Review of the Physics Graduate Program (2000-2001)

University Curriculum Committee – 1993- 1996

University Faculty Advisory Committee for the Study Abroad Programs in  
London/Florence, 1994-1997.

Administrator, Writing Reinforcement Program, College of Social Sciences – 1993-1997.

### **Services in Department of Economics at FSU**

Economics Department Executive Committee, 1981-83, 1984-85, 1988-1993,  
1994-1995, 1997-1998, 1999-2000, 2002-2004, 2005-2006, 2009-2010,  
2014-2015.

Department faculty search committee 2011-2013. (Participated on three faculty hires over  
Spring 2011, Spring 2012 , Summer/Fall 2013.)

Department Review Committee for Salary Plan for Professors. 2011.

Faculty Advisor, *National Association of Business Economists*, FSU Student Chapter,  
2004-2006.

Committees on Ph.D. and M.S. Comprehensive Exams, 1983 – 2000 (Chair on rotating  
basis)

### **Services in Department of Economics at FSU, continued**

Ph.D. Field Exam in Industrial Organization, 1983-2001 (Chair on rotating basis)

Director of Advising for Undergraduate Economics Majors, 1985-1997.

Basic Studies, 1981-82. Faculty Advisor to *Omicron Delta Epsilon* Honor Society, 1997-2003.

Economics Department Graduate Committee – 1982-85.

### **Graduate Student Supervision**

Ph.D. Dissertation Chairman:

Melissa Wheeler (PhD. 1988), Ellen Campbell (PhD. 1989), William Maughan (PhD. 1991), Jin Shin (PhD. 1991), Mark Nichols (PhD., 1994), Josephina Tranfa (PhD, 1998), Yiwen Yu (PhD., 2001), Nicole Yurgin (PhD., 2003), Mary Lois White (PhD. 2003), Yunwei Gai (PhD. 2007), Bogdan Daraban (PhD. 2007), Nitin Dua (PhD. 2011), Matthew Cutillo (PhD, 2013), Michael Clark (PhD candidate) .

Ph.D. Dissertation Committee Member:

Ralph Sandler (Ph.D. 1984) Daryl Nall (Ph.D., 1985), Mary Dunn (Ph.D. 1986), Dan Gropper (Ph.D. 1989), Doug Sauer (Ph.D. 1991), Barbara Morgan (Ph.D, 1994), Edward Schumacher (Ph.D. 1994), Xiaojiang Song (Ph.D., 1995) Eugene Flaherty (Ph.D., 1997), Merri Lamonica (History, Ph.D. 1998), Jennifer Troyer (Ph.D., 1999), Jim Goodpasture (Accounting, 1999), Brent Davis (Ph.D, 2014), Andrew Smyth (Ph.D, 2014), Brad Karl (Risk Management/Insurance Ph.D, 2013).

Masters Thesis Chairman:

Ellen Campbell (M.S. 1986), Mark Murphy (M.S. 1988), Yvonne Abel (M.S. 1989), Amy Gilley (M.S 1993), Michelle Liddon (M.S. 1993), Roberta Kelley (M.S. 1995), Barbara Geelan (MS. 1995), Doris Zweiner (M.S., 1996), Lehr Eliason (M.S. 2000), Steve Muri (M.S. 2000), Cheryl Henderson (M.S. 2002), Ningyan Gu (M.S. 2004).

Masters Thesis Committee Member:

Eric Cook (M.S. 1981), Matthew Addison (M.S. 1983), Jim Dawson (M.S. 1982), Jason Fink (M.S. 1995), Staci Kelly (M.S. 1997), Ely Friedman (MS. 2003).

**Extended Masters Paper Director:**

Melayne Morgan (M.S. 1989), Carole Brinkley (M.S. 1991), Junling Hu (M.S. 1993),  
YueHong Yang (M.S. 1997) .

**Extended Masters Paper Committee Member:**

Christopher Swain (M.S. 1992), Ankana Komanpichai (M.S., 1992), David Kuhlman (M.  
S. 1993), David Malone (M.S. 2000), Persephone Taylor (M.S. Health Policy Research,  
2002).

**Undergraduate Student Supervision**

Undergraduate Honors Thesis Chair: Lisa Foulke (B.A.1983), Maria Carr (B.S. 1987).

Undergraduate Honors Thesis Committee: Eric Traul (B.S. 1990), Mark Capran (B.S. Political  
Science 1991), Jennifer Jones (B.S. 1992). Mark Liu (B.S. Sociology 2000), Lucas  
Daniels (International Affairs, 2013).

**Courses taught since 2006: (G = Graduate, U = Undergraduate)**

Business Organization and Market Structure Fall 2011, Fall 2012, Fall 2014	(U)	ECP 3403
Applied Projects (M.S. Capstone) Summer 2008, 2009, 2010	(G)	ECO 5973
Applied Microeconomics (M.S.) Every Spring 2007-2013	(G)	ECO 5117
Economics of Health Spring 2006	(U and G)	ECO 3530/ECO 5936
Applied Microeconomics Spring 2006 and Every Fall 2007-2010	(U)	ECO 3104
Government Regulation of Business Spring 07, 08, 12 and Fall 08-12, Fall 14	(U)	ECP 4413
Social Control of Business Fall 07, Spring 09, Spring 11, Spring 13, Fall 14	(G)	ECP 5415
Bryan Hall Mentorship on Financial Crisis Spring 2010 and Spring 2012	(U)	HUM 1921

**References (available upon request).**